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- How do we promote our groups?
 - Word of mouth
 - Buying advertising
 - Print materials
 - Web sites
 - CD-ROM



- Why a CD?
 - Lots of space for pictures & videos
 - Super cheap & lightweight
 - Easy to duplicate, burn what you need
 - No Internet connection, no plug-ins necessary



- Pass it around!
 - CompUSA Apple employee
 - Local Apple dealers & consultants
 - Computer stores
 - Schools and colleges



- Doubles as "CD of the Month" \$\$
 - At \$3 ea., CMUG revenue is up 150%
 - Shareware for both OS 9 and OS X
 - eBooks, membership directory
 - Not all members have broadband
 - Give 'special edition' as club Christmas gift



- Practice "safe sharing"
 - Read & honor the shareware author's copyright wishes
 - Obtain permission to include something that you're unsure about
 - Possible content resources:
 - <u>www.yourmaclife.com</u> by Shawn King
 - <u>www.mugcenter.com</u> by Chuck Joiner



- Advertising \$\$
 - Vendor logos & web site links
 - Local computer stores & consultants
 - Swap for services
 - Web hosting & site design
 - Print & design services
 - Free club member ads



- Why a CD again?
 - Cheap
 - Easy to duplicate & distribute
 - Increase group revenue
 - Use as CD of the month
 - Advertising
 - Vendor support



- Content—who, what, when, and where
 - Name & tagline, your mission
 - Map
 - URL & general email
 - Member benefits & visitor policy
 - Personalize w/photos & video
 - Advertising areas



- Build it and they will come
 - High interactivity
 - Director (Macromedia)
 - iShell (Tribe)
 - Moderate interactivity
 - HTML (client-side only)
 - Flash (Macromedia)
 - Low interactivity
 - PowerPoint .pps file
 - PDF file from word processing or page layout program



- Burn baby burn!
 - Organize directory structure
 - Use folders to bury files
 - Leave the "start" file at root level
 - Include instructions & copyright notice
 - Use Iconizer to transform group logo into folder background (www.naratt.com)
 - Drag & drop burning using Toast



- Final touch of class
 - Disc label
 - Logo and version number
 - Can use crescent labels or full disc
 - Jewel case label
 - Logo, URL, general email
 - Can use regular paper



- Remember, creating a useful CD can
 - Promote your group
 - Support your vendors
 - Make your group money at the same time!